

# MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) REPORT

2nd Quarter | October 1, 2021 through December 31, 2021



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# MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) INITIATIVES

It is a continuing goal of the district to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities. The district's aspirational M/WBE goal is 30 percent for goods, services, and construction. For bond-funded procurements, the district's aspirational M/WBE goal is 35 percent for professional services.

## ■ Availability & Disparity Study

- Estimated Completion Date | January 31, 2022
- Board Presentation | March 10, 2022
- Board Approval | March 24, 2022

## ■ M/WBE Strategic Partnership Sessions\*

- Desired Outcome: Increase M/WBE Utilization for General Operating Funds
- Targeting Prime Vendors that have received Large Contract Awards and Payments
- Encourage M/WBE Subcontractor Utilization
  - Scope-Specific Work (Commercially Useful Function)
  - Caterers
  - Consultants
  - Fuel Distributors
  - Furniture, Fixture & Equipment and Installations
  - Mail Fulfillment Companies and Couriers
  - Marketing and Promotional Products
  - Minority and Women Focused Publications
  - Office Lease and Rental
  - Office Supplies and Office Equipment
  - Paper, Computers, Printers, Software
  - Technology
  - Temporary Agencies
  - Uniform and Apparel
  - Others...

## ■ Outreach and Training Sessions | October 1, 2021 through December 31, 2021

- 80 Individualized Vendor Meetings and Bid Debriefings
- 49 Outreach and Community Events
- 22 Pre-Bid Meetings
- 8 Workshops Conducted by M/WBE Team

## ■ M/WBE Bonding Report | October 1, 2021 through December 31, 2021

- 3 Construction Companies Received Bonds
  - 1 Black Female | 1 Black Male | 1 Hispanic Female
  - \$2.25 M Single Line Amount Bond Approved
  - \$4.5 M Total Aggregate Amount Approved

## ■ M/WBE Awards and Recognitions

- Velina Willis Smith, M/WBE Coordinator
  - Appointed Regional Coordinator for the American Contract Compliance Association (ACCA)
  - Will represent Dallas ISD and the M/WBE Department on a national level, by bringing more awareness to diversity, equity, inclusion, and accessibility to racial equity programs and initiatives

\* Binswager Glass, CDW Government, Pollock Paper, Region 10 ESC, Scholastic Inc., Troxell Communications, more to follow

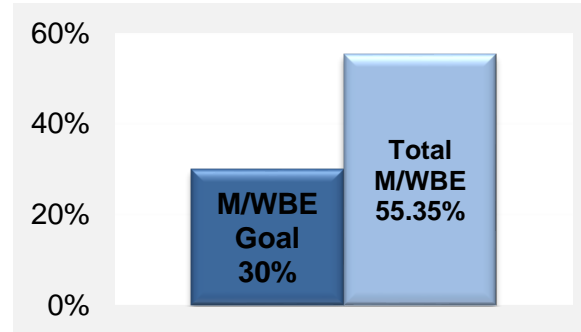
# 2015 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2015 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2021

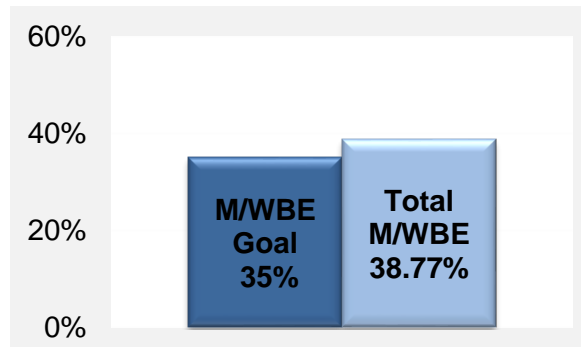


Minority/Women  
Business Enterprise

## Construction



## Professional Services

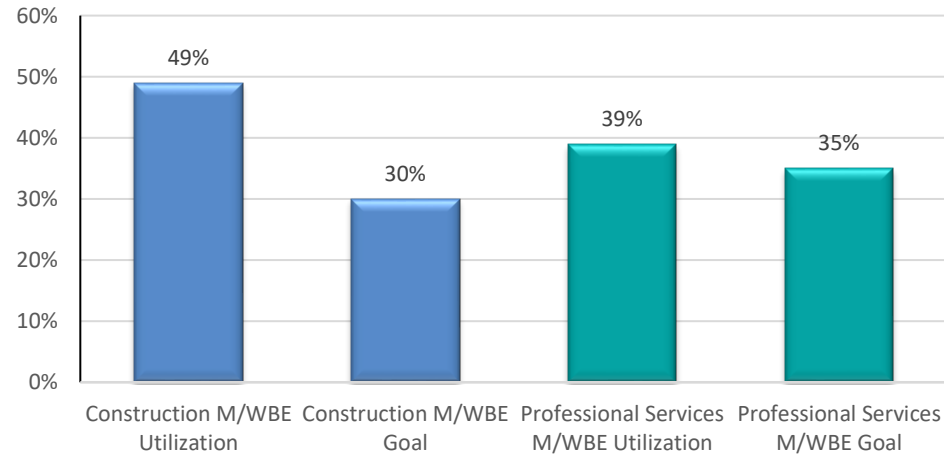


Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$37,119,694	\$51,719,938	\$88,839,632	9.8%
African American Female	\$1,685,144	\$131,452	\$1,816,596	0.2%
Hispanic Male	\$38,313,441	\$83,391,334	\$121,704,775	13.5%
Hispanic Female	\$1,608,040	\$5,952,426	\$7,560,466	0.8%
Asian Indian Male	\$4,606,780	\$395,264	\$5,002,044	0.6%
Asian Indian Female	\$0	\$10,243,814	\$10,243,814	1.1%
Native American Male	\$8,485,589	\$3,499,269	\$11,984,858	1.3%
Native American Female	\$0	\$0	\$0	0.0%
<b>Total Minority</b>	<b>\$91,818,688</b>	<b>\$155,333,497</b>	<b>\$247,152,185</b>	<b>27.38%</b>
White Female	\$82,598,944	\$169,777,088	\$252,376,032	27.96%
<b>Total M/WBE</b>	<b>\$174,417,632</b>	<b>\$325,110,585</b>	<b>\$499,528,217</b>	<b>55.35%</b>
<b>Total District</b>			<b>\$902,543,712</b>	

Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$22,495,598	\$5,574,587	\$28,070,185	9.7%
African American Female	\$7,556,900	\$4,093,378	\$11,650,278	4.0%
Hispanic Male	\$25,652,662	\$5,649,214	\$31,301,876	10.8%
Hispanic Female	\$7,649,888	\$705,166	\$8,355,054	2.9%
Asian Male	\$3,100,645	\$2,293,326	\$5,393,971	1.9%
Asian Female	\$317,105	\$216,631	\$533,736	0.2%
Native American Male	\$7,878,519	\$3,162,676	\$11,041,195	3.8%
Native American Female	\$0	\$0	\$0	0.0%
<b>Total Minority</b>	<b>\$74,651,317</b>	<b>\$21,694,978</b>	<b>\$96,346,295</b>	<b>33.13%</b>
White Female	\$11,463,216	\$4,921,816	\$16,385,032	5.64%
<b>Total M/WBE</b>	<b>\$86,114,533</b>	<b>\$26,616,794</b>	<b>\$112,731,327</b>	<b>38.77%</b>
<b>Total District</b>			<b>\$290,760,015</b>	

# 2008 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2008 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2021



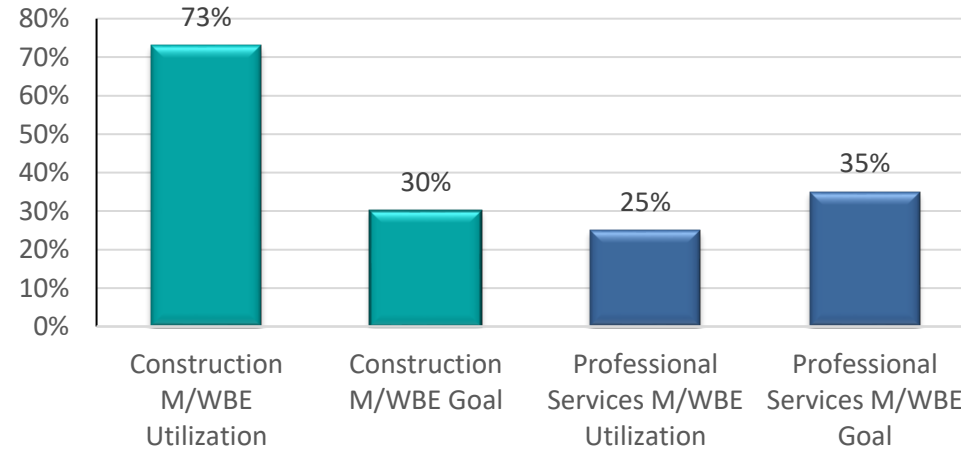
Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$195,365,129	\$279,454,395	\$474,819,524	\$970,624,784	49%
Bond Funded Professional Services	\$80,472,562	\$48,702,318	\$129,174,880	\$332,014,484	39%
<b>Total M/WBE</b>	<b>\$275,837,691</b>	<b>\$328,156,713</b>	<b>\$603,994,404</b>	<b>\$1,302,639,268</b>	<b>46%</b>

# BRIDGE PROGRAM | TOTAL M/WBE UTILIZATION



Minority/Women  
Business Enterprise

CUMULATIVE TO DATE | PAYMENTS REFLECT BRIDGE PROGRAM DOLLARS THROUGH DECEMBER 31, 2021



Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$37,319,571	\$22,041,938	\$59,361,509	\$81,821,899	73%
Bond Funded Professional Services	\$5,885,152	\$3,017,856	\$8,903,008	\$36,284,655	25%
<b>Total M/WBE</b>	<b>\$43,204,723</b>	<b>\$25,059,794</b>	<b>\$68,264,517</b>	<b>\$118,106,554</b>	<b>58%</b>

# CONSTRUCTION MANAGER AT RISK | TOTAL M/WBE UTILIZATION

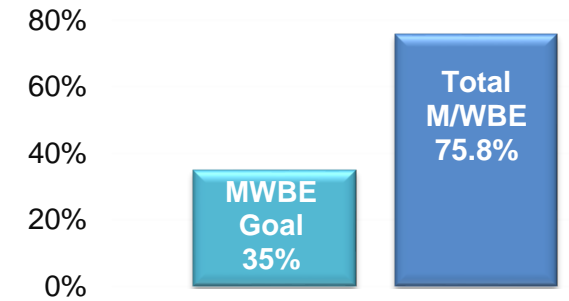


Minority/Women  
Business Enterprise

CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS THROUGH DECEMBER 31, 2021

Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$435,542	\$316,485	\$752,027	5.5%
African American Female	\$0	\$0	\$0	0.0%
Hispanic Male	\$8,370,029	\$654,517	\$9,024,546	66.1%
Hispanic Female	\$330,148	\$0	\$330,148	2.4%
Asian Indian Male	\$32,245	\$56,610	\$88,855	0.7%
Asian Indian Female	\$29,446	\$0	\$29,446	0.2%
Native American Male	\$0	\$94,460	\$94,460	0.7%
Native American Female	\$0	\$0	\$0	0.0%
<b>Total Minority</b>	<b>\$9,197,410</b>	<b>\$1,122,072</b>	<b>\$10,319,482</b>	<b>75.6%</b>
Total Female	\$0	\$27,254	\$27,254	0.2%
<b>Total M/WBE</b>	<b>\$9,197,410</b>	<b>\$1,149,326</b>	<b>\$10,346,736</b>	<b>75.8%</b>
<b>Total District</b>			<b>\$13,646,433</b>	

## Professional Services



Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$6,250	\$0	\$6,250	0.0%
African American Female	\$0	\$30,385	\$30,385	0.1%
Hispanic Male	\$0	\$2,047,313	\$2,047,313	5.3%
Hispanic Female	\$0	\$0	\$0	0.0%
Asian Indian Male	\$0	\$0	\$0	0.0%
Asian Indian Female	\$0	\$0	\$0	0.0%
Native American Male	\$0	\$838,266	\$838,266	2.2%
Native American Female	\$0	\$0	\$0	0.0%
<b>Total Minority</b>	<b>\$6,250</b>	<b>\$2,915,964</b>	<b>\$2,922,214</b>	<b>7.6%</b>
Total Female	\$0	\$1,284,811	\$1,284,811	3.3%
<b>Total M/WBE</b>	<b>\$6,250</b>	<b>\$4,200,775</b>	<b>\$4,207,025</b>	<b>10.9%</b>
<b>Total District</b>			<b>\$38,536,657</b>	

## Construction

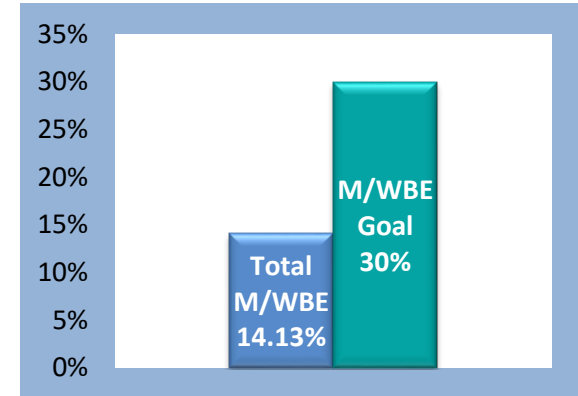
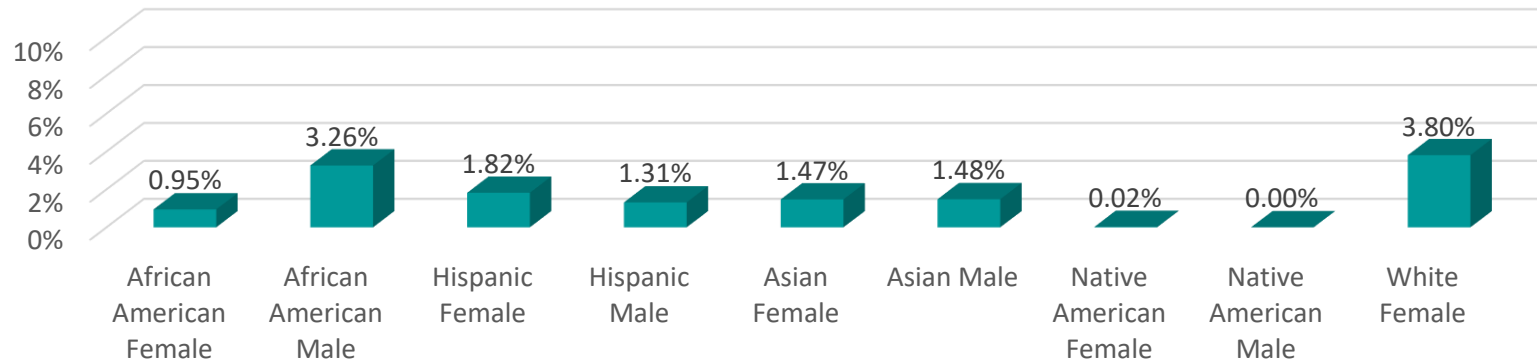


# FUND 199 (GENERAL OPERATING) | TOTAL M/WBE UTILIZATION

FISCAL YEAR 2021-2022 | JULY 1, 2021 THROUGH DECEMBER 31, 2021



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Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$564,895	\$757,457	\$1,322,352	0.95%
African American Male	\$1,757,006	\$2,805,415	\$4,562,421	3.26%
Hispanic Female	\$1,852,819	\$693,623	\$2,546,442	1.82%
Hispanic Male	\$1,176,026	\$661,818	\$1,837,844	1.31%
Asian Female	\$1,062,885	\$995,241	\$2,058,126	1.47%
Asian Male	\$1,124,406	\$949,276	\$2,073,682	1.48%
Native American Female	\$13,551	\$17,135	\$30,686	0.02%
Native American Male	\$555	\$4,300	\$4,855	0.00%
<b>Total Minority</b>	<b>\$7,552,143</b>	<b>\$6,884,265</b>	<b>\$14,436,408</b>	<b>10.32%</b>
White Female	\$2,451,763	\$2,868,274	\$5,320,037	3.80%
<b>Total M/WBE</b>	<b>\$10,003,906</b>	<b>\$9,752,539</b>	<b>\$19,756,445</b>	<b>14.13%</b>
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$11,144,668	\$12,629,941	\$23,774,609	17.00%
<b>Total District</b>	<b>\$67,888,650</b>	<b>\$71,952,385</b>	<b>\$139,841,035</b>	

<b>M/WBE Percentage</b>	<b>14.7%</b>	<b>13.6%</b>
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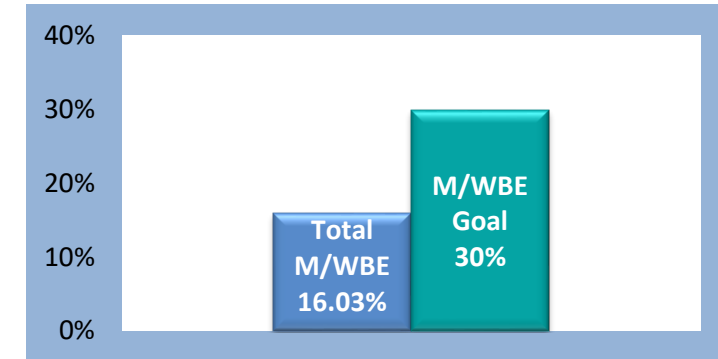
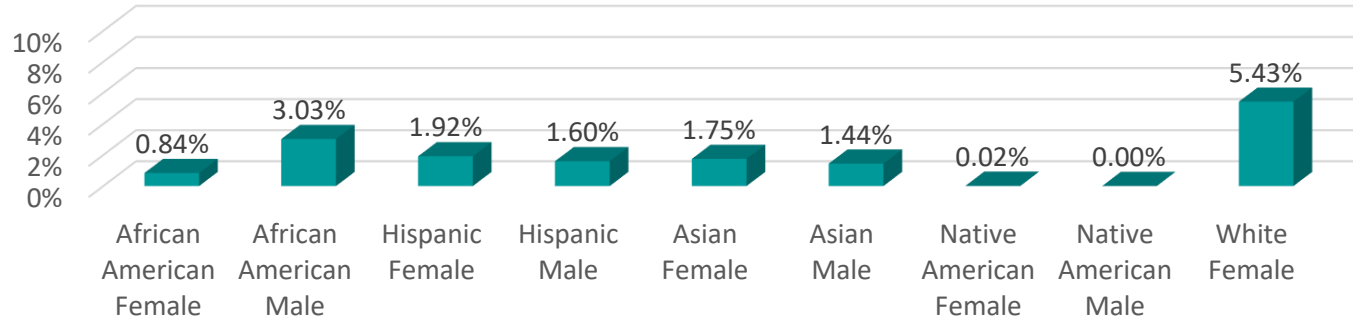
# TOTAL M/WBE UTILIZATION | DISTRICTWIDE FUNDS

EXCLUDES BOND FUNDS

FISCAL YEAR 2021-2022 | JULY 1, 2021 THROUGH DECEMBER 31, 2021



Minority/Women  
Business Enterprise



Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$621,195	\$793,589	\$1,414,784	0.84%
African American Male	\$2,128,552	\$2,977,961	\$5,106,513	3.03%
Hispanic Female	\$2,134,333	\$1,100,453	\$3,234,786	1.92%
Hispanic Male	\$1,809,074	\$885,869	\$2,694,943	1.60%
Asian Female	\$1,131,667	\$1,817,135	\$2,948,802	1.75%
Asian Male	\$1,232,075	\$1,203,616	\$2,435,691	1.44%
Native American Female	\$13,551	\$17,135	\$30,686	0.02%
Native American Male	\$555	\$4,300	\$4,855	0.00%
<b>Total Minority</b>	<b>\$9,071,002</b>	<b>\$8,800,058</b>	<b>\$17,871,060</b>	<b>10.60%</b>
White Female	\$3,596,122	\$5,563,414	\$9,159,536	5.43%
<b>Total M/WBE</b>	<b>\$12,667,124</b>	<b>\$14,363,472</b>	<b>\$27,030,596</b>	<b>16.03%</b>
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$14,126,991	\$17,751,045	\$31,878,036	18.90%
<b>Total District</b>	<b>\$81,050,234</b>	<b>\$87,594,933</b>	<b>\$168,645,167</b>	
<b>M/WBE Percentage</b>	<b>15.6%</b>	<b>16.4%</b>	<b>16.0%</b>	

## Electronic Bid Analysis\*

October 1, 2021 through December 31, 2021

	Number of Awards	Payments
Total M/WBE	232	\$3,468,640
<b>Total District</b>	<b>725</b>	<b>\$11,553,623</b>
<b>M/WBE Percentage</b>	<b>32%</b>	<b>30.02%</b>

\* consists of electronic bids, doesn't reflect hardcopy bids



THANK  
YOU



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Questions?